

A photograph of a house with blue shingles, a white picket fence, and a window box with pink and purple flowers. The text 'homesuite' is overlaid on the right side of the image.

homesuite

services to get you HomeSuite home



under one roof

Everything you could ever need for the home buying or selling process is right here and ready-to-go for you.

Unlike standalone agencies, our HomeSuite mortgage, title, insurance and rental management reps talk and work together as a team. As members of Michigan's largest and leading real estate company, we're able to seamlessly bring one another into the process as needed. We'll always update you and your real estate agent, so you'll know exactly what's happening from start to close.

Because we're all under one roof, we're able to make your deal go through smoother and faster.

JOHN ADAMS
MORTGAGE
NMLS# 140012

GT CAPITAL
TITLE
INSURANCE AGENCY

INSURANCE **ONE**
AGENCY

RMO RENTAL
MANAGEMENT
ONE



we line it up

Whether it's your first time or you've been around the homebuying block a few times, we're here to handle everything for you.

Think about it like this. When you go to the car wash, all you have to do is line up with the tracks, shift into neutral and sit back while the job gets done. We want your real estate experience to feel the same way.

Line up with us and we'll carry you the whole way through. You can get the process started by visiting [TheHomeSuite.com](https://www.TheHomeSuite.com). But first, here's a preview of everything we can do for you!



Check the Title
Capital Title will conduct a title search to get your title insurance.

Choose Loan Program
Apply for the loan that's best for you with help from your John Adams mortgage specialist.

Lock in Insurance
Protect your future house with homeowner's insurance and get a great deal through Insurance One.

Close the Deal
Head to your closing with Capital Title and officially get your keys!

Now You're HomeSuite Home!

mortgage



your money matters

We get it. We live in a world where you can get anything you want with the push of a button. But when it comes to financing your new home, you should feel confident and educated about the choices available to you. That's why with us, you work directly with an experienced and knowledgeable mortgage specialist. They help you understand *which* button is the best to push for your life situation.

HomeSuite's mortgage agency, John Adams Mortgage, will take care of all your lending needs, whether you're looking to purchase or refinance.

Our mortgage specialists look at how much house you can buy and will advise you on the many different programs available to support you. We have ongoing promotions designed to make your home transaction an affordable one. We're even able to do our own underwriting, which helps your deal go through faster.

Connect with a HomeSuite mortgage specialist to get your money moving toward your new house!

*The Net Promoter Score (NPS) comes from the Listen360 performance survey we send to the people who work with us (both customers and real estate agents).

**Data based on Listen360 2019 Benchmark Report.

93%

Net Promoter Score*

93% of our customers would recommend us to their family and friends. Our 93% NPS puts us above 90% of the mortgage industry.**

10

Loan Options

We offer a variety of loan options built into specialized programs that will fit your exact needs.

\$1000

Lender Credit

We give sellers a \$1000 lender credit to put toward their new home purchase. If they aren't buying a new home, the sellers can transfer this credit as a buyer incentive (as long as the buyer works with John Adams Mortgage).

\$100

Second Look

Even if a buyer already has a mortgage connection, we'll give them a \$100 Home Depot gift card for the opportunity to meet or beat their existing quote. Whether or not they choose us, the gift card is theirs!

title



own the place

Investing in real estate is one of the biggest life decisions you'll make. That's why we make sure your decision is protected.

Title insurance eliminates any worries about your ownership rights to your new property. If any issues pop up, title insurance keeps you safe from existing unknown debts or legal problems like forgery, fraud, clerical errors, undiscovered tax liens or undisclosed easements.

Our HomeSuite's title insurance agency, Capital Title, conducts a title search to uncover anything that could prevent your right to the property. We handle all of the complicated details of your transaction and clear the path, so your journey to the closing table is quick and convenient.

It's likely that your Capital Title rep will work more closely with your real estate agent than with you. Right before you gain ownership of your new house, we'll have documents you'll need to sign and review. But don't stress about those, we're here to make it an easy and enjoyable experience.

92%

Net Promoter Score*

92% of the real estate agents and lenders who work with us would recommend us to their friends or business colleagues.

#1

Customer Service*

We are the highest rated title agency for top customer service in the nation.

10

Branch Offices

We are located across the state of Michigan and we're continuing to grow.

Easy as 1-2-3!

We close several thousand transactions annually. If we get a difficult transaction, odds are, we've seen and solved something like it before!

*These statistics are based on the Listen360 performance survey we send to the people who work with us.



insurance

play it safe... and save

You've already put a lot of time, energy and money toward becoming a homeowner. Getting the best insurance rate shouldn't involve even more of your time, energy and money!

Our HomeSuite insurance agency is Insurance One. Your insurance rep can help you save money by getting multiple quotes across a variety of carriers. We'll find the best rate for you in a matter of minutes.

When buying a new home, you'll need to get homeowner's insurance, but hey, why not check and see if you can save in other areas, too? We've got you covered for auto, business, life, boat and more.

Work with one of our insurance reps and you'll be on your way to protecting your stuff while saving your money, too.

Seven Insurance Carriers

We can give you more choices and better quotes because we work with seven different insurance carriers (think... Progressive, AAA, Liberty Mutual... to name a few).

Save \$ by Bundling Up!

We can hook you up with an insurance bundle, which means you can get multiple policies while still saving money.

One Quick Conversation

Rather than spending hours calling for competitive quotes yourself, you can spend 15 minutes on the phone with us!

Everything Besides Health Insurance

We do more than just homeowner's insurance. We can get you covered for:

- Auto
- Umbrella
- Life
- Vacant
- Boat
- Recreational
- Renters
- Business
- ... and More!

rental
mgmt



getting down to business

Real estate is a great business. Maybe we're a bit biased, but there really are many different avenues you can take to make money in real estate. One of those avenues is purchasing investment properties.

If you are (or are planning on) growing a real estate portfolio, it's a great idea to get connected with our HomeSuite property management company, Rental Management One.

There's a lot that goes into making a property run smoothly. We use the latest technology to digitally handle all of your leasing, rent collection and reporting needs. Plus, we'll make it so accounting never gives you a headache again.

Best of all, we improve your bottom line by keeping your single-family and multi-family residences, commercial buildings and vacation homes efficient, profitable and occupied!

5-Point Screening

We cover more than just an application and credit report in our tenant screening process.

Show Us Your Money!

We make accounting easy by handling your rent collection, income and expense reporting and legal eviction services.

24/7 On-Call Availability

If you have an emergency maintenance situation on your hands, we'll be there.

Extra Eyes on Your Properties

We perform property inspections and can also handle rental certificates.



homesuite

get homesuite home

There's so much to look forward to right now. You'll not only be in a new home soon, but you'll hopefully get to enjoy the ride with us along the way, too.

We're ready to get this homebuying party started with you. Just do one of the following:

- 1** Tell your real estate agent you want to use their affiliated HomeSuite services
- 2** Visit TheHomeSuite.com and fill out our quick inquiry form and we'll get you all lined up
- 3** Connect directly with any of our HomeSuite specialists

It's time to get you HomeSuite home!

Take a look at a few things other homebuyers said about using a real estate network like HomeSuite.*

79%

of buyers said it made the homebuying process more efficient and manageable

77%

of buyers said it saved them money thanks to discounted prices

76%

of buyers said it prevented things from falling through the cracks

*Stats are based on data found in the 2019 One-Stop Shop consumer survey conducted by the National Association of Realtors and The Harris Poll.

homesuite

Get started with a HomeSuite specialist today at
TheHomeSuite.com

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